

American River Flood Control District

Purchase of Trail King Tilt Trailer from Sourcewell Cooperative Purchasing

Staff Report

Discussion:

The District needs to acquire a new equipment trailer for general use and to replace a 1998 Trail King currently in use. The 1998 Trail King has manual loading ramps and does not tilt to load. Staff has identified the most optimal trailer to serve in this role as a new 2024 Trail King Tilt Trailer (TKT40LP Tilt) with a 40,000-pound capacity. Since this is a tilting trailer, it does not require manual loading ramps and will reduce injuries and fatigue on the employees. This trailer will be used to transport the District Excavator and rental Dozers.

State law requires that purchases over \$25,000 must be made through a public bidding process. This ensures that public funds are spent on items at the best available price. In the past, the District has acquired large equipment through solicitation of public bids or through cooperative purchasing programs such as the CA Multiple Award Schedule or Sourcewell. Cooperative purchasing programs have already bid the items for sale publicly and include discounted rates based on collective bidding.

District staff recently obtained a cost quote for acquisition of this piece of equipment through Sourcewell. The following cost quote is the best available price for this equipment:

1. New 2024 Trail King TKT40LP Tilt Trailer
Complete with tax and fees = **\$53,225.38**

Due to current backlog on vehicle production, this order may take 10-12 months to be filled.

Recommendation:

The General Manager recommends that the Board of Trustees approve the purchase of the specified equipment from Sourcewell.

Quote #: TK-83385.00

Item 4

To: American River Flood Control
185 Commerce Circle
Sacramento, California 95815

Ref: TKT40LP Tilt
TK soucewell ID 092922-TKI
American River Flood Control

Attn: Ross Kawamura
Phone: (916) 708-7017

Contact: Mike Pilat
Phone:

Fax:
Email: ross@arfed.org
PO #:

Fax:
Email:
Est.
Comp.

Issued: November 13, 2023

Expires: December 13, 2023

FOB:

TKT40LP Tilt Trailer; 40,000 lbs. capacity

11330-TKT40LP

11330-Base

Item #	Category	Description	Weight (lbs)	Qty	Unit Price	Total
11330	Open Deck	TKT40LP Tilt Trailer; 40,000 lbs. capacity			\$43,735	\$43,735
14535	Overall Width	102" overall width				
14512	Hitch	5' Tongue, pintle eye with adjustable coupler; 15.5" - 31" Hitch Height (Loaded)				
14515	Hitch	Lockable tool box				
14533	Hitch	Safety chains with hooks				
14194	Landing Gear	25k Single 2 speed				
13098	Deck Length	28' Overall deck (4' stationary and 24' tilt deck)				
O9998	Deck Lock	Alternative Option Selected. See Add'l Options Section Below.				
14471	Main Deck	4" Safety headboard				
14495	Main Deck	Two (2) 3.5" Bore Hydraulic cushioning cylinders				
14517	Main Deck	33" Loaded deck height				
14539	Main Deck	Floor plate on approach plate and fold under				
15785	Main Deck	7" Mill channel outer rail				
15795	Main Deck	12" Manufactured I-beam Mainframe				
15800	Main Deck	4" Full width I-beam crossmembers 11" OC on Tilt Bed				
11347	Decking	1-3/8" Apitong (raised)			\$1,990	\$1,990
13097	Tie Downs	9 Pair D-rings (2 stationary deck, 7 tilt deck)			\$202	\$202

13939	Suspensions / Axles	2 Axle H9700 Spring Suspension (TKT24/40)			
14543	Suspensions / Axles	(2) 22,500 lb. capacity axles			
14545	Axle Spacing	49" Axle spacing			
15735	Brakes	Air brakes 4S2M (12 1/4 x 7 1/2)			
08182	Wheels (inside)	6.75 x 17.5 8-hole steel disc wheel	4		
08182	Wheels (outside)	6.75 x 17.5 8-hole steel disc wheel	4		
10058	Spare Wheel	No Spare Wheel			
16604	Tires	Continental 215/75R17.5 HTL2 - 18 ply (tire only) (per tire) HTL2 Eco Plus ILO Std Provider 215/75R17.5 - 16 ply	8	\$90	\$720
10059	Spare Tires	No SpareTire			
14759	Flaps, Mud Guards & Fenders	Mudflaps			
14648	Lights / Electrical	Grote LED Lights			
15755	Lights / Electrical	7 Pole round electrical plug (standard with air brakes)			
15821	Lights / Electrical	One pair oval quad flash amber strobes with switch (2 pair oval stop/turn/tail, 1 pair amber strobe furthest inboard, and (3) oval penny ID lights at the rear)		\$414	\$414
14481	Document Holder	Registration holder			
08023	Paint	Trail King 2-part polyurethane paint. Click on arrow to select color from drop-down box.			
17866	Paint	Zinc-rich primer			
18508	Paint	Red & White conspicuity markings			
18726	Lights / Electrical	Grote sealed electrical harness system			

11330-Additional Options

Item #	Category	Description	Weight (lbs)	Qty	Unit Price	Total
200594	Custom Options	200594 TKT24-TKT60 Dual air locks with single safety lock handle operated from driver side. May be used on trailers without a stationary deck. Requires air supply.			\$1,392	\$1,392

11353	Miscellaneous	Air operated approach plates (requires air supply)	\$516	\$516 ^{Item 4}
13913	Miscellaneous	4 wheel chocks with holder	\$638	\$638

TOTALS

Total:	\$49,607.00
Sourcewell Discount (15%):	(\$7,441.00)
Discounted Net:	\$42,166.00
Unit Sale Price:	\$42,166.00
Inbound Factory Freight:	\$ 4,825.00
Dealer PD& & Delivery:	\$ 1,939.00
Total Unit Sale Price:	\$48,930.00
8.75% Sales Tax:	\$ 4,281.38
CA Tire Disposal Fee:	\$ 14.00
Total Sales Price:	\$53,225.38

Sign Here: _____

Date: _____



THE COMPLETE TRAILER LINE MANUFACTURER

TRAIL KING INDUSTRIES, INC. LIMITED WARRANTY POLICY

WARRANTY:

Trail King Industries, Inc. warrants that trailer model: _____, Serial number: _____ (herein-after referred to as "Equipment") manufactured by Trail King Industries will be free from defects in materials and workmanship, provided that the Equipment warranted hereunder is operated by the purchaser in accordance with the practices approved by Trail King Industries with loads not exceeding the manufacturer's rated capacities and with loads that are not abrasive or corrosive in nature.

Trail King Industries' sole obligation under this warranty shall be limited to repairing or replacing, at its option, in accordance with the schedule below, any defective part of the warranted Equipment, which shall be returned to Trail King Industries' factory location or authorized service facilities and then Trail King Industries' examination shall disclose to its satisfaction to have been defective; provided, however, that the purchaser notifies the Warranty Department immediately upon identification of defect, and such defective Equipment is returned by the purchaser to a Trail King Industries location authorized by the Warranty Department of Trail King Industries with transportation and freight charges prepaid within fifteen (15) days after discovery of defective conditions.

The customer shall not be required to deliver defective Equipment to Trail King Industries if the Equipment was destroyed as a result of defect covered in this warranty and the Trail King Industries Warranty Department is reasonably satisfied that the Equipment was defective at the time of the sale.

All labor and parts warranty must be authorized by Trail King Industries Warranty Manager. Failure to do so will result in no warranty payment of any kind.

THIS WARRANTY IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES OF MATERIAL, WORKMANSHIP, DESIGN, APPLICATION OR OTHERWISE WITH RESPECT TO ANY EQUIPMENT, WHETHER EXPRESS OR IMPLIED, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, AND OF ALL OTHER OBLIGATIONS OR LIABILITIES ON THE PART OF TRAIL KING INDUSTRIES.

Components supplied by other manufacturers shall be warranted under the following schedule:

I.	Axles, Suspensions, Landing Gear, Wheels, Rims, Hubs Hydraulic Valve Body	One Year 100%
II.	Air Lines, Springs, Air Bags, Leveling Valves, Bearings, Brake Valves, Paint, Oil Seals, Brake Drums, Shock Absorbers, Electrical, Cylinders, Hydraulic Hoses & Connections, Floor Plastic, Plastic Liners, Rubber Flashing	Six Months 100%
III.	Tires, Tubes and Engines	Warranty claims must be made directly to component suppliers
IV.	Wood Components	0%

Trail King Open Deck Series & Van Chassis (i.e. Medical Chassis)

Trail King Industries shall bear that portion of the cost of repairing or replacing the main beams, (The two beams running from front to back that both the upper coupler and the suspension are connected to) found to be defective under the following schedule: This excludes all parts that may be bolted, welded or otherwise attached to the main beams.

Year 1 - 100%	Year 2 - 75%	Year 3 - 50%	Year 4 - 25%	Year 5 - 25%
All other Trail King manufactured components		One Year 100%		

Trail King Dump Series:

Bottom Dump, Side Dump, Half Round Trailers, and Steel Tub End Dumps:	
All Trail King manufactured components	One Year 100%

(continued...)

(continued from front...)

Trail King Pneumatic Bulker Series:

All Trail King manufactured components	One Year 100%		
Frame, Struts, Vessel	Year 1 – 100%	Year 2 – 75%	Year 3 – 50%

Trail King Live Bottom Series:

The period of warranty is set forth as follows

Construction Live Bottom Trailers, 5-Star Trailers, and Advantage Ag Trailers (Continuous Belt):

I.	Gear box, Motor and Drive Shaft, and Individual Chain Strands Only				
		Year 1 – 100%	Year 2 – 75%	Year 3 – 50%	Year 4 – 25%
					Year 5 – 25%
II.	Trail King manufactured components.			Year 1	100%
	This excludes all hopper sheets.			Year 2	75%

Aluminum Super Hi-Lite and Advantage Ag Trailers (Segmented Belt):

I.	Chain, Gear box, Motor and Drive shaft.	Year 1	100%
II.	Components Manufactured by Trail King.	Year 1	100%
		Year 2	75%

All other warranties, if any, extended by the makers and suppliers of component parts, accessories, or other goods included in the manufacture of Trail King Industries' Equipment will be assigned, if contractually permitted, to the purchaser. This warranty excludes such parts or accessories which are not defective, but may wear out and have to be replaced during the warranty period, including, but not limited to, light bulbs, paint, brake lining, brake drums, wood pieces and equipment that has been repaired, replaced, or altered by someone other than TRAIL KING or one of its authorized dealers. (Tire Warranties are expressly excluded from Trail King Industries' warranty herein.) Purchaser is expected to pay all repairs or replacement costs, in connection with this Agreement, including sales and other taxes immediately upon completion of work performed.

LIMITATION OF LIABILITY: Trail King Industries shall not be liable to purchaser for any incidental or consequential damages suffered by the purchaser, including, but not limited to, any commercially reasonable charges, expenses or commissions incurred in connection with effecting cover or any other reasonable expense incident to the delay or other breach of warranty by Trail King Industries, any loss of or damage to any cargo loaded or shipped in or on Equipment, loss of anticipated profits, transportation expenses due to repairs, non-operation or increased expense of operation costs of purchased or replaced equipment, claim of customers, cost of money, any loss of use of capital or revenue, or for any special damage or loss of any nature arising at any time or from any cause whatsoever.

LIMITATION OF REMEDY: In the event of Trail King Industries' failure to repair the Equipment subject to the warranty contained herein, the purchaser's sole and exclusive remedy against Trail King Industries shall be for the repair or replacement of any defective part or parts of Equipment subject to work or repair within the time period and manner set forth herein. This exclusive remedy shall not be deemed to have failed of its essential purpose so long as Trail King is willing and able to repair or replace defective parts in the prescribed manner.

January 2011