

American River Flood Control District

Purchase of Ford F450 Utility Truck from Sourcewell Cooperative Purchasing

Staff Report

Discussion:

The District needs to acquire a new Utility Truck to replace a 2012 Ford F350 currently in use. The current Utility Truck is undersized for hauling and towing. District staff intends to convert it into a multi-use spray truck when it is no longer required as a utility truck.

State law requires that purchases over \$25,000 must be made through a public bidding process. This ensures that public funds are spent on items at the best available price. In the past, the District has acquired large equipment through solicitation of public bids or through cooperative purchasing programs such as the CA Multiple Award Schedule or Sourcewell. Cooperative purchasing programs have already bid the items for sale publicly and include discounted rates based on collective bidding.

District staff recently obtained a cost quote for acquisition of this piece of equipment through Sourcewell. The following cost quote is the best available price for this equipment:

1. New 2024 Ford Super Duty F450 4WD SuperCab Truck Chassis	\$59,415.90
2. New 11-Foot Royal Truck Body (Utility Bed)	\$32,403.00
Tax (8.75%)	\$ 8,034.14
Tire Fee	\$ 10.50

Total Contract Price = **\$99,863.55**

Due to current backlog on vehicle production, this order may take 10-12 months to be filled.

Recommendation:

The General Manager recommends that the Board of Trustees approve the purchase of the specified equipment from Sourcewell.



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
(855) 289-6572 • (831) 480-8497 Fax
Fleet@NationalAutoFleetGroup.com

1/5/2024
1/5/2024 Re-Configured

Quote ID: 27192 R1

Order Cut Off Date: TBA

Mr Ross Kawamura
American River Flood Control
185 Commerce Circle
Sacramento, California, 95815

Dear Ross Kawamura,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2024 Ford Super Duty F-450 DRW (X4H) XL 4WD SuperCab 192" WB 84" CA, 11' Royal Truck Body + Handling \$3000.00) and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Total Savings
Contract Price	\$61,430.00	\$59,415.90	3.279 %	\$2,014.10
11' Royal Truck Body	\$32,403.00	\$32,403.00		
+ Handling \$3000.00				
Additional Key(s)		\$0.00		
Tax (8.7500 %)		\$8,034.15		
Tire fee		\$10.50		
Total		\$99,863.55		

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 091521-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
Account Manager
Email: Fleet@NationalAutoFleetGroup.com
Office: (855) 289-0572
Fax: (831) 480-8497

Quoting Department
Account Manager
Fleet@NationalAutoFleetGroup.com
(855) 289-6572



GMC

Purchase Order Instructions & Resources

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: Fleet@NationalAutoFleetGroup.com

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

We will send a courtesy confirmation for your order and a W-9 if needed.

Additional Resources

Learn how to track your vehicle: www.NAFGETA.com

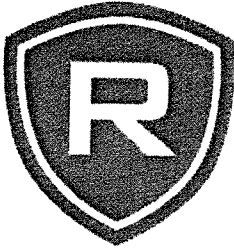
Use the upfitter of your choice: www.NAFGpartner.com

Vehicle Status: ETA@NationalAutoFleetGroup.com

General Inquiries: Fleet@NationalAutoFleetGroup.com

For general questions or assistance please contact our main office at:

1-855-289-6572



ROYAL TRUCK BODY

24200 S. MAIN STREET
CARSON, CA 90745
PHONE: 562-633-9951
FAX: 866-346-6103

QUOTATION			0475261	
DATE ENTERED	TRUCK ORIGIN	DATE REQUESTED		
1/5/2024	DLR-Drop			
WRITTEN BY	SALESMAN	TERR	DATE PROMISED	
TC	TC	TC	9/9/9999	
END USER (IF DIFFERENT THAN SOLD TO)			TAX SCHED	
AMERICAN RIVER FLOOD CONTROL - SAC			CA STZ WV	

CUSTOMER NO: NATFLEE

S NATIONAL AUTO FLEET GROUP
O 490 AUTO CENTER
L WATSONVILLE, CA 95076

S AMERICAN RIVER FLOOD CONTROL
H 185 COMMERCE CIRCLE
I **SEE DEL INSTRUCTIONS**
P Sacramento, CA 95815

CUST ORDER NO		TERMS	SHIP VIA	TRUCK ETA		CUSTOMER NAME	CUSTOMER PHONE NO
		NET 30	ROYAL			NEIL CARROLL	8552896572
MAKE TRUCK	YEAR	MODEL	COLOR	CA DIM	AUX TANK CONFIG	DEF TANK LOC	AXLE TYPE
Ford	24	X4H192	WHITE	60			4X4 DRW
STOCK NO.	V.I.N. NO.	BED WIDTH	COMPT DEPTH	OA WIDTH	FUEL TYPE	CAB TYPE	
		49	22	93		Extended	

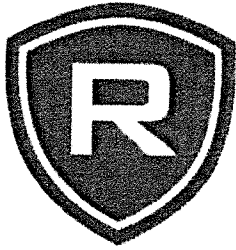
QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<div style="display: flex; justify-content: space-between;"> STREET SIDE <input type="checkbox"/> VD CURB SIDE <input type="checkbox"/> VD </div> <p>MCCLELLAN DROP SHIP -FORD- 88WAA3 2024/ DEALER UNIT/FORD/F450192/SUPER CAB CHASSIS/DRW/GAS CLIENT SPEC- MCCLELLAN 474894</p>		
1	<p>46-VD-132 46" H, 11 L ROYAL SERVICE BODY 132" LONG BODY w/ 22" DEEP COMPTS WITH INTEGRATED SEVERE DUTY RAIN GUTTER FOR DRW CHASSIS 10ga BACKWRAPPERS & 10ga CLOSED TOPS w/ SEVERE DUTY RAIN GUTTERS BED LINER ON ENTIRE CARGO AREA & TOP LIDS 8" RECESSED ROYAL BUMPER w/ LEGAL LED LIGHT PACKAGE IN KICK PLATE ROYAL'S FORTRESS 5-POINT SECURITY HARDWARE UTILIZING THE ONE-KEY SOLUTION AUTOMOTIVE LOCK PACKAGE FROM BOLT 4 HEAVY-DUTY WELDED D-RINGS IN BED AREA, WEIGHT CERTIFICATE, PAINTED WHITE AND INSTALLED</p>	12,919.0000	12,919.00

Continued

SALES ORDER # 0475261

******QUOTE VALID FOR 30 DAYS******

Page 1 of 6



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Ford	24	X4H192	WHITE	60			4X4 DRW	
STOCK NO.	V.I.N. NO.		BED WIDTH	COMPT DEPTH	OA WIDTH	FUEL TYPE	CAB TYPE	
			49	22	93		Extended	

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	STREET SIDE <input type="checkbox"/> VD CURB SIDE <input type="checkbox"/> VD		
1	R-12-132-22-ECC EXT/CREW FORKLIFT ACCESSIBLE RACK -132"	2,274.0000	2,274.00
1	IML-132 INTERNAL MASTER LOCK 132" SYSTEM FEATURING A TWIST HANDLE THAT CAN BE LOCKED WITH CUSTOMER SUPPLIED PADLOCK ENABLING ADDITIONAL SECURITY.	1,709.0000	1,709.00
2	63710-009 CTECH DRS BLUE 40-32-22 (132) PACKAGE INCLUDES FROM TOP DOWN (4)-3", (1)-5" & (1)-7" HIGH DRAWER *** INSTALLED IN C/S AND S/S #1**	2,095.0000	4,190.00
4	62411-005 ECCO ED3706A DIRECTIONAL FLASHERS	425.0000	1,700.00

Continued

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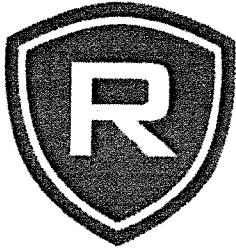
QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	STREET SIDE <input type="checkbox"/> VD CURB SIDE <input type="checkbox"/> VD **INSTALLED C/S AND S/S FRONT GRILL- AND C/S AND S/S REAR END PANEL		
2	62411-010 SQ. WORKLAMP 4", (5) 3 WATT LED, 1200 LUMENS, NORTH AM. SIG. #WLED-5S **INSTALLED AS FOLLOWS: C/S AND S/S FRONT OF BED- TO FACE BED SURFACE	472.0000	944.00
1	M-14-93-18 18" LONG REAR WORK PLATFORM FOR DUAL REAR WHEEL SERVICE BODIES	1,188.0000	1,188.00
2	M-15-93-18 COMPARTMENTS IN EACH SIDE OF 18" REAR WORK PLATFORM ON DUAL REAR WHEEL CHASSIS	697.0000	1,394.00

Continued

SALES ORDER # 0475261

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Ford	24	X4H192	WHITE	60			4X4 DRW
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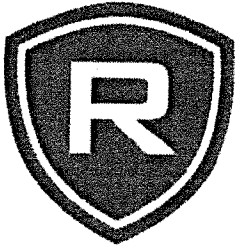
QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	STREET SIDE <input type="checkbox"/> VD CURB SIDE <input type="checkbox"/> VD		
	COMPARTMENTS IN C/S AND S/S OF PLATFORM		
1	H-2SC SERVICE BODY/COMBO CLASS 5 RECEIVER HITCH (2-1/2" RECEIVER TUBE) AND HITCH INSERT, 16,000 LBS GTW ****DO NOT EXCEED VEHICLE MANUFACTURER'S RECOMMENDED TOWING CAPACITY*****	612.0000	612.00
1	H-4 7 BLADE/ 4 PIN TRAILER CONNECTOR	232.0000	232.00
1	CAMF2 CAMERA FORD PICK UP BED DELETE ***NOT FOR CHASSIS 360 DEGREE CAMERA OPTION**** ***CHASSIS MUST BE EQUIPPED WITH FACTORY REAR VIEW CAMERA PROVISIONS***	426.0000	426.00

Continued

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Ford	24	X4H192	WHITE	60			4X4 DRW
STOCK NO.	V.I.N. NO.	BED WIDTH	COMPT DEPTH	OA WIDTH	FUEL TYPE	CAB TYPE	
		49	22	93		Extended	

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<div style="display: flex; justify-content: space-around;"> STREET SIDE <input type="checkbox"/> CURB SIDE <input type="checkbox"/> </div>		
1	M-2 VISE BRACKET, 12" X 12", STAINLESS STEEL	654.0000	654.00
1	MK132FDG FORD GAS MOUNTING KIT 132 DUAL ***PLEASE SEE DELIVERY INSTRUCTIONS** **FINAL DELIVERY PAPER WORK AND WEIGHT CERT TO BE MAILED TO NAFG** Ship original weight cert to National Auto Fleet Group Attn: David Dao 1330 W Main St Alhambra, CA 91801	0.0000	0.00

Continued

SALES ORDER # 0475261

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AMERICAN RIVER FLOOD CONTROL - SAC			CA STZ WV

S NATIONAL AUTO FLEET GROUP O 490 AUTO CENTER L WATSONVILLE, CA 95076 D	CUSTOMER NO: NATFLEE	S AMERICAN RIVER FLOOD CONTROL H 185 COMMERCE CIRCLE I **SEE DEL INSTRUCTIONS** P Sacramento, CA 95815
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Ford	24	X4H192	WHITE	60			4X4 DRW
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		49	22	93		Extended	

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
1	<div style="display: flex; justify-content: space-between;"> STREET SIDE <input type="checkbox"/> CURB SIDE <input type="checkbox"/> </div> PDI PRE-DELIVERY INSPECTION	536.0000	536.00
1	/SP-ACC DELIVERY TO END USER DELIVERY TO AMERICAN RIVER FLOOD CONTROL UPON COMPLETION- ALL FINAL DELIVERY PAPER WORK TO BE MAILED TO NATIONAL AUTO FLEET GROUP (NOT END USER)	175.0000	175.00

THANK YOU FOR CHOOSING ROYAL TRUCK BODY!!!

RECEIVED BY (PRINT NAME) _____

RECEIVED BY (SIGN) _____ DATE _____

Freight:	450.00
Net Order:	28,953.00
Sales Tax	0.00
CA STZ - WATSONVILLE	
GRAND TOTAL:	29,403.00

In Consideration of allowing you to remove your vehicle from our premises prior to full payment of the underlying work order, the undersigned as authorized agent for **SALES ORDER # 0475261**, hereby agrees that if any litigation arises out of this transaction the prevailing party shall be entitled to reimbursement for court costs and attorney's fees.

Vehicle Configuration Options

ENGINE	
Code	Description
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas, (STD)
TRANSMISSION	
Code	Description
44G	Transmission: TorqShift 10-Speed Automatic, (STD)
TIRES	
Code	Description
TGK	Tires: 225/70Rx19.5G BSW Traction (TGK), -inc: 4 traction tires on the rear and 2 traction tires on the front, Not recommended for over the road applications; could incur irregular front tire wear and/or NVH
PRIMARY PAINT	
Code	Description
Z1	Oxford White
SEAT TYPE	
Code	Description
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat, -inc: center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar
AXLE RATIO	
Code	Description
X8L	Limited Slip w/4.88 Axle Ratio
ADDITIONAL EQUIPMENT	
Code	Description
512	Spare Tire & Wheel, -inc: Excludes carrier, 6-Ton Hydraulic Jack
153	Front License Plate Bracket
61J	6-Ton Hydraulic Jack
61L	Front Wheel Well Liners (Pre-Installed)
872	Rear View Camera & Prep Kit, -inc: Pre-installed content includes cab wiring and frame wiring to the rear most cross member, Upfitters kit includes camera w/mounting bracket, 20' jumper wire and camera mounting/aiming instructions
76C	Exterior Backup Alarm (Pre-Installed)
OPTION PACKAGE	

Code	Description
650A	Order Code 650A

2024 Fleet/Non-Retail Ford Super Duty F-450 DRW XL 4WD SuperCab 192" WB 84" CA

WINDOW STICKER

2024 Ford Super Duty F-450 DRW XL 4WD SuperCab 192" WB 84" CA

CODE	MODEL	MSRP
X4H	2024 Ford Super Duty F-450 DRW XL 4WD SuperCab 192" WB 84" CA	\$57,705.00
OPTIONS		
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas, (STD)	\$0.00
44G	Transmission: TorqShift 10-Speed Automatic, (STD)	\$0.00
TGK	Tires: 225/70Rx19.5G BSW Traction (TGK), -inc: 4 traction tires on the rear and 2 traction tires on the front, Not recommended for over the road applications; could incur irregular front tire wear and/or NVH	\$215.00
Z1	Oxford White	\$0.00
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat, -inc: center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar	\$0.00
X8L	Limited Slip w/4.88 Axle Ratio	\$395.00
512	Spare Tire & Wheel, -inc: Excludes carrier, 6-Ton Hydraulic Jack	\$350.00
153	Front License Plate Bracket	\$0.00
61J	6-Ton Hydraulic Jack	INC
61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
872	Rear View Camera & Prep Kit, -inc: Pre-installed content includes cab wiring and frame wiring to the rear most cross member, Upfitters kit includes camera w/mounting bracket, 20' jumper wire and camera mounting/aiming instructions	\$415.00
76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
650A	Order Code 650A	\$0.00
Please note selected options override standard equipment		

SUBTOTAL	\$59,435.00
Advert/ Adjustments	\$0.00
Manufacturer Destination Charge	\$1,995.00
TOTAL PRICE	\$61,430.00
Est City: N/A MPG	
Est Highway: N/A MPG	
Est Highway Cruising Range: N/A mi	

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Notes

Standard Equipment

MECHANICAL

Engine: 7.3L 2V DEVCT NA PFI V8 Gas (STD)
Transmission: TorqShift 10-Speed Automatic -inc: 10R140 w/neutral idle, SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road (STD)
4.88 Axle Ratio (STD)

EXTERIOR

Tires: 225/70Rx19.5G BSW A/P (STD)

WHEELS

Wheels: 19.5" x 6" Argent Painted Steel -inc: Hub covers/center ornaments not included
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ADDITIONAL EQUIPMENT

50-State Emissions System
Transmission w/Oil Cooler
Electronic Transfer Case
Part-Time Four-Wheel Drive
78-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection
HD 250 Amp Alternator
Towing Equipment -inc: Brake Controller and Trailer Sway Control
Trailer Wiring Harness
9100# Maximum Payload
GVWR: 16,500 lb Payload Package
HD Shock Absorbers
Front And Rear Anti-Roll Bars
Firm Suspension
Hydraulic Power-Assist Steering
40 Gal. Fuel Tank
Single Stainless Steel Exhaust
Dual Rear Wheels
Auto Locking Hubs
Front Suspension w/Coil Springs
Solid Axle Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Upfitter Switches

Clearcoat Paint
Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
Black Fender Flares
Black Side Windows Trim and Black Front Windshield Trim
Black Door Handles
Black Power Heated Side Mirrors w/Convex Spotter, Manual Folding and Turn Signal Indicator
Manual Extendable Trailer Style Mirrors
Fixed Rear Window
Light Tinted Glass
Variable Intermittent Wipers
Aluminum Panels
Front Splash Guards
Black Grille
Reverse Opening Rear Doors
Autolamp Auto On/Off Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Cab Clearance Lights
Perimeter/Approach Lights
Radio w/Seek-Scan, Clock and Speed Compensated Volume Control
Radio: AM/FM Stereo w/MP3 Player -inc: 6 speakers
Fixed Antenna
SYNC 4 Communications & Entertainment System -inc: enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller
2 LCD Monitors In The Front
4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
Power Rear Windows
FordPass Connect 5G Mobile Hotspot Internet Access
Rear Cupholder
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Cruise Control w/Steering Wheel Controls
Manual Air Conditioning
HVAC -inc: Underseat Ducts
Illuminated Locking Glove Box
Interior Trim -inc: Chrome Interior Accents
Full Cloth Headliner
Urethane Gear Shifter Material

HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar
Day-Night Rearview Mirror
Passenger Visor Vanity Mirror
Full Overhead Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Smart Device Remote Engine Start
Instrument Panel Covered Bin and Dashboard Storage
Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks
Driver Information Center
Trip Computer
Outside Temp Gauge
Digital/Analog Appearance
Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Securilock Anti-Theft Ignition (pats) Immobilizer
2 12V DC Power Outlets
Air Filtration
Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Pre-Collision Assist with Automatic Emergency Braking (AEB)
Lane Departure Warning
Collision Mitigation-Front
Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters
Safety Canopy System Curtain 1st And 2nd Row Airbags